

# How KDS can help you - Travel Manager

The role of a corporate Travel Manager is a multifaceted one. You're tasked with negotiating the best deals with your travel suppliers, delivering a high level of service to your travellers, creating and enforcing your company's travel policy, and monitoring and analysing the results of your policies in significant detail with a constant push towards optimisation.

To make things more complicated, airlines have recently begun unbundling services from their published ticket prices, meaning that you are unlikely to be negotiating on a like-for-like basis between airlines, or even year on year with the same airline. Fortunately, KDS can help.

**Keep it simple:** **KDS Corporate** takes the confusion out of travel booking. Travellers are given clear and simple information on even complex elements such as flexibility and refund-ability, and KDS LiveAgent offers live online support to those who need it.

**Increase policy adoption:** Travellers can see at a glance if they are booking and making expenses in or out of policy, increasing adoption rates through awareness. Any out of policy travel and expense is clearly flagged to approvers and on reports, highlighting where best to take action.

**Reduce unnecessary spend:** KDS combine all travel content including air, rail, hotel and car hire, ensuring your travellers are always offered the cheapest way to get where they need to go. Our advanced reporting solution displays the total cost of a trip before booking, including not only ticket prices but all estimated related expense costs.

**Hit your targets:** If you need to hit certain volume commitments, KDS policy control and customised content messaging can drive users towards particular fares or suppliers. Otherwise, the KDS tool can promote the cheapest on the day fares.

**Report and analyse with ease:** KDS standard reports provide a single consolidated view of the global travel program, even when multiple TMCs and GDSs are used. You gain full visibility on how spend is distributed across company divisions, departments, roles and geographies.

**See the future and take control:** **KDS Executive Suite** uses your organisation's travel patterns to create a detailed forecast of where you will be at year end, and provides uniquely tailored suggestions on how to generate savings or address overspend issues.