

# KDS Travel Booking

Get the best prices and maximise adoption

driving down the cost of your travel program

Often very simple booking tools have been deployed without careful alignment to company goals, and focused only on booking very simple point-to-point trips.

## Many companies find their travel booking tools are failing due to:

- Employee confusion
- Employee preference
- Lack of trust
- Fear of mistakes
- Differences in online and offline policies

Some companies find that their most 'out-of-policy' spend is booked directly by employees and claimed through expenses. This is particularly common for hotel spend.

## KDS can help

KDS can deploy a travel booking solution which manages all your travel needs, and optimises rather than maximises your online adoption level. KDS are able to make sure that the fullest possible content drives the lowest potential prices, and that your employees are motivated to make travel purchasing decisions that support your company objectives.

KDS Travel Booking drives the following value over most other booking tools:

### Best Possible Prices

KDS accesses over 60 different sources of travel content, and intelligently questions to get the most content that can be assessed against the travellers requirements and the company's policies.

### Build Trust

KDS combines the most content, and simplifies the complex elements of travel such as fare changeability or refund conditions to drive up user confidence and therefore trust.

### Support Employees

KDS provides an easy experience, but also enables live and online user support and training even on an ad-hoc basis. Exactly when it is needed!

### Supports Unfamiliar or New Employees

KDS provides an easy experience, but also enables direct user support and training even on an ad-hoc basis. (Right when its needed!)

### Optimises Online Adoption

KDS wants you to have the highest possible level of adoption but also make sure that more complex trips receive the focus of your TMC agents to achieve the very best price and requirements fit.

KDS channels each booking to make sure that it is fulfilled online, or with agent assistance as appropriate.

### Enforces Consistent Policy Control

KDS can apply your most complex travel policies to online bookings and also your direct travel agency bookings.

### Encourages Use of Lower Cost Options

KDS drives your employees to pick the most cost effective travel plans especially when there is a range of in policy items.

### Avoids Unnecessary Travel

KDS can highlight the likely total cost of each trip you plan or approve. This means that travellers and approvers have the opportunity to consider the value of the trip against its full cost for the first time.



## Combining Travel with Expense

Using KDS Expense with KDS Travel extends the value of travel booking:

### Further Time and Cost Savings

Information doesn't need to be repeated from a trip booking to an expense claim, and expense management controls the spend on items which were not planned.

### Fewer Errors and Reduced Fraud

Automatic reconciliation between planned costs and actual expenses reduces the opportunity for error or fraud.

### Reduce T&E budget by 25%

Controlling and consistently apply policies throughout your T&E process together with introducing a managed travel program can reduce your overall T&E spend by 25%.