

KDS Partner Programme

KDS partner programme specifically designed to make partners self sufficient in the shortest possible timeframe.

We provide fully hosted portals so you require no infrastructure or any of the associated costs allowing you to focus on your customers.

KDS invest heavily in Sales, pre-sales, marketing, services and technical support packages to ensure a continued and profitable partnership.

You can look forward to over €100,000 worth of software, services, training and tools specifically designed to accelerate your revenue and drive customer satisfaction.

Partner Programme benefits

- Be successful and self sufficient in the shortest possible timeframe
- Sales and Marketing materials to accelerate sales cycles and drive success
- Joint marketing opportunities and lead development resources to build your pipeline
- Maximise the value of KDS partnership through regular sales enablement on the latest products available for your customers
- Sales support and incentive programmes to reward successful partners and increase your profitability
- Access to KDS University and regular scheduled training to keep you up to date with KDS products
- Training and certification to optimise implementation and customer configurations
- LiveAgent to ramp up your new customers adoption in the critical early phases
- Technical support with telephone access to keep high levels of customer satisfaction