

Fri, 01/20/2012

KDS expands partner program into the Nordic market with Ticket Affärsresor

Friday, January 20, 2012

Paris, London, 12th December 2011 – KDS, a leading European provider of corporate travel and expense management solutions, is proud to announce Ticket Affärsresor as the latest members of their ever-growing partner program. Headquartered in Sweden, and with offices in Finland, Denmark and Norway, Ticket is the first Nordic organisation to join the KDS partner program.

Ticket have worked with KDS since 2007, but their decision to join the partner program will take this relationship to a new level, with Ticket now bringing an expanded set of KDS solutions to the Nordic market. Under the new partner program, Ticket will offer the complete KDS integrated travel and expense management solution, including both online and offline travel booking options, through KDS Portal.

“We’re proud to be the first Nordic company to take part in the KDS partner program,” stated Thomas Ådén, CEO of Ticket Affärsresor. “It gives us a strong competitive advantage by allowing us to offer a strong T&E solution which is truly unique in this market. Additionally, this move offers significant value to our clients by combining the technical expertise of the KDS solution with our travel expertise.”

Adam Spearing, VP of Sales for Northern Europe at KDS, added “KDS have made a strong commitment to the Nordic market, and this partnership strengthens and reinforces that. Ticket have been valuable partners of KDS for several years now, and we couldn’t be happier that they have chosen to take this partnership to the next level.”

KDS Portal is a fully integrated Software-as-a-Service (SaaS) travel and expense management solution designed specifically for TMCs and their clients. By integrating their travel and expense management systems, organisations achieve significant cost and time savings, as well as easier and more efficient control of their travel and expense policies and processes. The solution is not designed to replace existing TMC relationships, and instead works hand in hand with them to enable better support and stronger customer relations.

About Ticket Affärsresor AB:

Ticket Affärsresor AB is a future-oriented and well established travel agency with highly motivated employees. Ticket Affärsresor AB is a part of Ticket Travel Group, the leading chain of travel agencies catering to retail customers in the Nordic region. The company’s main ambition is to be people’s number one choice, by providing well suited services to meet all travel needs. In close co-operation with each client Ticket Affärsresor develops working methods, contracts, utilisation of advanced technology and travel processing.

<http://www.ticketaffarsresor.se>